

**Assessing your score:**

Each section (noted below), assesses particular qualities. A high score in any category means that you have many of the qualities which that particular section has been measuring.

**Section 1: Need for achievement****Maximum score – 12, Average score – 9****Your Section Score = 8**

**If you have done well in this section, you have many if not all of the following qualities:**

- forward looking
- self sufficient
- optimistic rather than pessimistic
- task oriented
- results oriented
- restless and energetic
- self confident
- persistent and determined
- dedicated to completing a task

**Section 2: Need for autonomy/independence****Maximum score – 6, Average score – 4****Your Section Score = 2**

**The person who scores high in this section:**

- likes doing unconventional things
- prefers working alone
- needs to do their 'own thing'
- needs to express what they think
- dislikes taking orders
- likes to make up their own mind
- does not bow to group pressure
- is stubborn and determined

**Section 3: Creative tendency****Maximum score – 12, Average score – 8****Your Section Score = 7**

**A high score in this section means that you:**

- are imaginative and innovative
- have a tendency to daydream
- are versatile and curious
- have lots of ideas
- are intuitive and guess well
- enjoy new challenges
- like novelty and change

**Section 4: Moderate/calculated risk taking****Maximum score – 12, Average score – 8****Your Section Score = 4**

**If you have done well in this section, you tend to:**

- act on incomplete information
- judge when incomplete data is sufficient
- accurately assess your own capabilities
- be neither over nor under-ambitious
- evaluate likely benefits against likely costs
- set challenging but attainable goals

**Section 5: Drive and determination****Maximum score – 12, Average score – 8****Your Section Score = 9**

**If you have achieved a high score in this section, you tend to:**

- take advantage of opportunities
- discount fate
- make your own luck
- be self confident
- believe in controlling your own destiny
- equate results with effort
- show considerable determination

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[previous](#)

